



Cost Proposal Narrative:

All items submitted for proposals are pricing inclusive of special emblems, embroidery, hemming, and other services needed to provide the customer with a proper fit. Vendor partnerships have been established with supplied products notated in cost proposal spreadsheet to ensure best possible deliveries, lead times, and limited disruptions to servicing the contract per specifications detailed by INDNR. All items submitted as substitutions are based upon quality of product, relationship with vendor, vendor delivery accuracy and timeliness, as well as, desire to deliver best in class service to INDNR.

During scope of work being provided by Galls, any and all programs awarded will be supported through inventory management of entire program being offered through Galls. This will include but not be limited to: increasing inventory in awarded programs to prevent backorders, sourcing items across the branch network and/or other distribution centers to ensure delivery on time, sending samples in case of any discontinued items, communication and notification of emblem stock to INDNR contact to ensure no disruption of service due to emblems being applied.

Implementation of web service to service INDNR will provide reporting and partner in servicing awarded categories, through limiting time that INDNR will need to type purchase orders, and or submitting orders. This web service being provided by Galls will also have the capability to have each employee view previous orders to ensure sizing accuracy if they do not need to be measured or remember current uniform size. It will also provide the opportunity for the many employees at INDNR to order at their convenience 24 hours a day, 365 days per year. Maintenance of any website product, adding new employees, reporting can be done via administrator access, or by contacting Missy Smyth.

Cost Assumptions, Conditions, and Constraints:

Galls has included all cost assumptions in pricing provided as part of this RFP. There are no additional conditions or constraints that will impact pricing submitted during the life of the awarded items.